

"In the name of God, the Beneficent, the Merciful"

Dear Valued Customers

Iranol Oil Company is prepared to issue a tender for the products listed in the attached table, in accordance with the following general terms and conditions:

**- Closing Date: Up to 14:00, Sunday, 12<sup>th</sup>.Jan.2025 Tehran local Time. Please provide us with a reachable direct phone number to call you back and make sure to be available at 02:00 PM to 06:00 PM, Sunday, 12<sup>th</sup>.Jan.2025 Tehran local Time**

- Be noted your offer only will be valid if to send it to [tender@iranol.ir](mailto:tender@iranol.ir) and any other offers out of email [tender@iranol.ir](mailto:tender@iranol.ir) will be ignored by Iranol. Garbage and unclear inquiries all will be counted as null and not be participated in the tender.

- Please do not send your offer to other Iranol address emails after tender closing date and time. If any offer received after closing time, this will be ignored by Iranol and will be counted as null and not be participated in the tender.

- Participants must be committed to their offered price for 3 days, if any case, commitment is declined or canceled by the customer, Iranol has the right to put the company in export tenders blacklist.

- If winner fails to load the cargo within delivery time mentioned on "Tender Table" for any reason, Iranol has the right to put the winner in export tender blacklist and cargo may sell to another party.

- Winners must be committed to their offered price, if any case, commitment is declined or canceled by the winner, Iranol has the right to put the company in export tender blacklist.

- Offering outside of Tender conditions such as Quantity, Packing, Laycan Date, and other conditions is not acceptable.

NOTICE 1: Price of each cargo will be considered independently.

NOTICE 2: **CARGO B and K** pricing will be calculated based on **(HSFO180 - X) \$/MT** which HSFO180 would be the price of published PLATTS dates (Middle East) on BL date.

NOTICE 3: Please replace X with your highest price/offer. Only for the cargo (es) which your company can meet Iranol Tender general term and conditions.

NOTICE 4: Cargo A and L are baskets of products.

## IRANOL TENDER TABLE

Tender Closing Date: 12<sup>h</sup>. January .2025, 02:00 PM

Company Name: .....

Mobile Phone Number: .....

### FOB TABLE:

CARGO	PRODUCTS	QUANTITY	DELIVERY TERMS	PACKING	PAYMENT	DELIVERY TIME	LIFTING/LAYCAN TIME	Requested Quantity	PRICE	CARGO
A*	IRANOL SN150 (TYPICAL SPEC)	3,500 MT	FOB BIK	Bulk	25% cash in advance – 7 working Days after confirming the PI + 75% On B/L	ACCORDING TO LAYCAN	1-10 February 2025	X ..... SN150	\$ ..... SN150	A
	IRANOL SN600 (TYPICAL SPEC)	2,500 MT						X ..... SN600	\$ ..... SN600	
B	IRANOL PO (Vis 100°C: 15-30 CST)	10,000 MT	FOB BIK	Bulk	25% cash in advance – 7 working Days after confirming the PI + 75% On B/L	ACCORDING TO LAYCAN TIME	1-10 February 2025	X ..... RPO	Platts (HSFO180) – X ..... RPO	B

\*Typical Technical specification is as next page

IRANOL BASE OIL Typical Specification:

Characteristic	SN* 150-A	SN 500-T	SN 600-T	Test method ASTM
Kinematic viscosity @ 100 °C , cSt,	5	11	12	D-445
Viscosity index (VI)	90	90	90	D-2270
Flash point, °C	200	235	250	D-92
Pour point, °C	-3	-3	-6	D-97
Density @ 15 °C, kg/m <sup>3</sup>	0.870	0.885	0.890	D-1298
Sulphur content, (Wt %)	0.5	0.4	0.6	D-2622
Color	2.5	2.5	2.5	D-1500
Carbon residue content,(wt %)	0.05	0.1	0.2	D-189

\* Abadan Refinery

**For more information, please follow the link:**

<https://www.iranol.ir/en>

## IRANOL TENDER TABLE

Tender Closing Date: 12<sup>h</sup>. January .2025, 02:00 PM

Company Name: .....

Mobile Phone Number: .....

### EXWORK TABLE:

CARGO	PRODUCTS	QUANTITY	DELIVERY TERMS	PACKING	Requested Quantity	PRICE	CARGO
C	IRANOL Heavy Slack Wax (SW40) (Color: 2.5)	1000 MT	EXWORK TEHRAN	Bulk	X ..... SW40-BULK	\$ ..... SW40-BULK	C
D	IRANOL Heavy Slack Wax (SW40-SHD) (Color ≥ L 4.5)	200 MT	EXWORK TEHRAN	Secondhand Drum	X ..... SW40-SHD	\$ ..... SW40-SHD	D
E	IRANOL FOOTS OIL (ABD) (Light SW with Oil Content more than 25%)	500 MT	EXWORK ABADAN	New Drum	X ..... FOOTS-ABD	\$ ..... FOOTS-ABD	E
F	IRANOL FOOTS OIL (ABD) (Light SW with Oil Content more than 25%)	1000 MT	EXWORK ABADAN	Bulk	X ..... FOOTS-ABD	\$ ..... FOOTS-ABD	F
G	Iranol Petrolatum (PM)	300 MT	EXWORK TEHRAN	Bulk	X ..... PM-BULK	\$ ..... PM-BULK	G
H	Iranol Petrolatum (PM)	300 MT	EXWORK TEHRAN	New Drum	X ..... PM-New Drum	\$ ..... PM-New Drum	H

## IRANOL TENDER TABLE

Tender Closing Date: 12<sup>h</sup>. January .2025, 02:00 PM

Company Name: .....

Mobile Phone Number: .....

### EXWORK TABLE:

CARGO	PRODUCTS	QUANTITY	DELIVERY TERMS	PACKING	Requested Quantity	PRICE	CARGO
I	IRANOL Light Slack Wax (SW20)	200 MT	EXWORK TEHRAN	Bulk	X ..... SW20-BULK	\$ ..... SW20-BULK	I
J	IRANOL Light Slack Wax (SW10)	300 MT	EXWORK TEHRAN	Bulk	X ..... SW10-BULK	\$ ..... SW10-BULK	J
K	IRANOL PO (Vis 100°C: 15-30 CST)	1000 MT	EXTANK BIK	Bulk	X ..... PO-BULK	Platts (HSFO180) – X ..... PO-BULK	K
L	IRANOL SN150 (TYPICAL SPEC)	1500 MT	EXWORK ABADAN	Bulk	X ..... SN150	\$ ..... SN150	L
	IRANOL SN500 (TYPICAL SPEC)	1500 MT			..... SN500	..... SN500	

Please feel free to contact IRANOL Export Team members as below:

- Mrs Ali Akbari:            aliakbari@iranol.ir
  - Mrs Hasan Zadeh:        a.hasanzadeh@iranol.ir
  - Mr. A. Goudarzi:         goudarzi@iranol.ir
  - Mr. M. Oghbaie:         m.oghbaei@iranol.ir
  - Mr. I. Kabiri     :        i.kabiri@iranol.ir
- On all Ex-work below conditions are applied:
    - For any custom declaration of cargos C, F, G, I, J & L only Bulk declaration is allowed and upon your request to declare it in Drums:
      - For Second Hands Drums can be provided by buyer or 65 USD/MT will be added to the listed price.
      - For New Steel Drums can be provided by buyer or 75 USD/MT will be added to the listed price.
      - Packing services costs can be pay by local currency (IRI) based on the negotiation and will be charged by trusted third party of Seller.
  - Payment: 25% cash within 7 days after PI issuance date + 75% cash before delivery at factory or issuance of delivery slip
  - Delivery Time: Prompt after payment approved.
  - Lifting Time: Within 7 days after issuance of delivery slip
  - IRANOL Oil Company is capable of assisting valued customers with their desired packing such as Jumbo, Flexi tank, Tanker Wagon and etc.

Good Luck!